

About Peggy

Peggy Stinson is the founder of Stinson Coaching and Training based in Stuttgart. As a native of the U.S., she takes the best of American business practices and adapts them to the German and Western European workplace environment. Prior to moving to Germany in 1996, she was a successful entrepreneur in the U.S. where she owned a management company and was an industry lobbyist on the state and national level. In Germany, working as a coach and trainer for soft skills, she is at home in the business world. Her clients come from a range of industries including service, IT, machine manufacturing and the automotive industry. With humor and focus, she supports managers and teams of international firms to help them realize their potential and to bring top performance into their companies. Along with her many years of experience in the business world, Peggy is certified in two coaching models and two personality typing models. Peggy conducts coachings and trainings in German as well as English.



I'm happy to answer your questions in a personal phone call or please visit my website for more information regarding the services I offer and how I help my clients: www.stinsontraining.com



Stinson Coaching & Training
Bahnhofstr. 25
70734 Fellbach Tel.: +49 (0) 711 / 248 6078
pstinson@stinsontraining.com www.stinsontraining.com



Success in IT

Supporting People in Business

Personal Success

You want to have a relaxed attitude and come across self-assured? Are you looking for a way to strengthen your own communication style and social skills? Individual coaching sessions are geared to meeting exactly those goals. In just a few sessions with role plays and if desired, video feedback, you can finally experience the stronger, more self-assured attitude which you have long desired. We will begin with your existing strengths and through time-tested and proven techniques you will begin to build upon and expand what you already have. By keeping your own personal identity and building upon your own strengths, you will reach your goal of feeling self-assured and coming across more self-confident in your team as well as with your clients.

Presentation Skills

How strong are your presentation skills? As you probably know, good presentation skills have much less to do with your work expertise and more to do with your social skills. With your own personal coach and video feedback, you can begin to identify your own strengths and begin to expand upon them for a more solid foundation. With coaching, you will have the possibility to practice exactly that which will bring you forward in a safe and neutral environment.

The Art of Persuasion

You need to motivate a team, communicate with suppliers or satisfy customers? Whether you are selling yourself or a product, your personal style and the unconscious signals which you send out play the greatest role in whether or not other people accept what you say. Your success in persuasion lies in your ability to master your own social competencies. Trainings and individual coachings can help you to strengthen your level of self-confidence and your ability to be assertive while persuading internally and externally for your company.

With this flyer and a recommendation from one of my existing clients, you will receive a 10% Rebate on all individual coachings completed in 2011.

“What comes before Success?”

...Self-assurance

...Self-confidence

...Assertiveness

...Balance

Soft Skills for Project Managers

The project manager with exceptional soft skills always has the advantage. If you have the feeling you often have to repeat yourself, if you are often running after others to get what you need, if you are constantly correcting mistakes of your team members—sharpening and enhancing your soft skills will give you the advantage you need to work efficiently and effectively. You can work on your specific needs in individual coachings or you can participate in my six-day soft skills training program developed especially for project managers. Either way, you will build a strong, personal foundation of social and leadership skills which work to your advantage. In individual coachings or in three, two-day training sessions, I will accompany you through three important topics: Leadership, Problem Solving, and

Communication. After participating in the training sessions, should you feel you need more personal support, you can also book individual follow-up coachings. This special soft skills training course is also offered as part of the GPM/IPMA Project Management Certification Course. (Preparation for the complete GPM certification is available through Wolfram Ott & Partner, an official licensee of GPM and project management training partner of Stinson Coaching & Trainings.)

Feel free to call!

“I’m happy to inform you further on the phone or you may choose a free, 30-minute, face-to-face sample coaching to see if coaching is right for you.”

Peggy Stinson

